



Improving Resident Satisfaction & Outcomes by Integrating Pharmacy Services in Home Care, Group Home, & Assisted Living Settings

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The Market Landscape

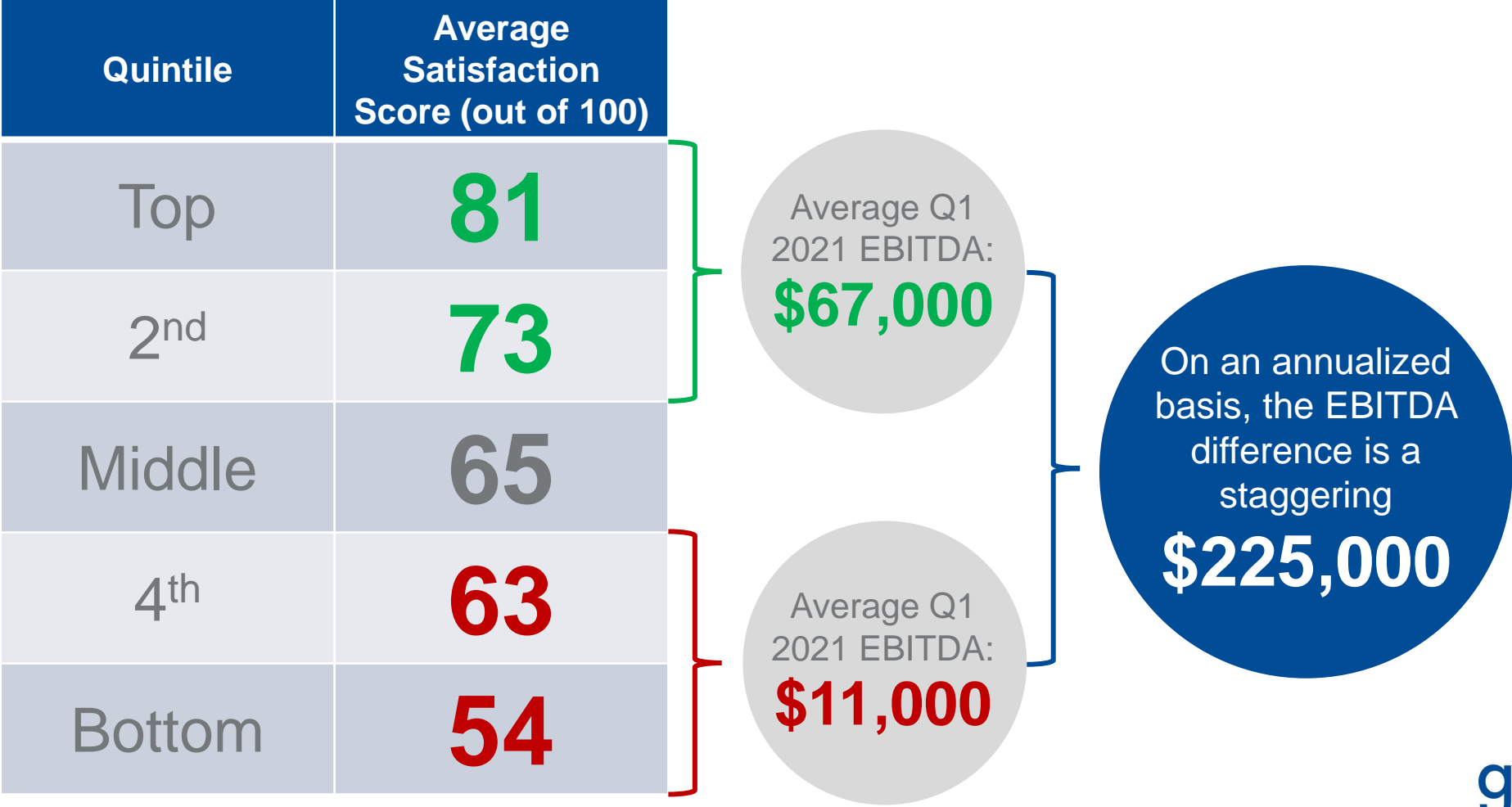
Census Challenges

- Currently 15,600 nursing homes in the U.S.
 - 1.7 million licensed beds
- Occupancy is currently estimated at 80%
 - A drop of 16% over 2019 levels (see [Nursing Home Care](#)).
- Approximately 28,900 assisted living communities in the U.S.
 - Nearly 1 million licensed beds
- Occupancy is currently estimated at nearly 79%

Staffing Shortages

- Approximately 2.3 million new jobs will be added in health care overall by 2026
 - 1.6 million will be personal care aides, home health aides, and nurses
- But there will be an estimated shortage of 446,300 workers
- Behavioral health care is currently suffering an estimated 87% shortage of workers right now, a gap of 4.5 million professionals
- 94% of nursing homes are currently facing staff shortages
- 3 in 10 health care workers are considering leaving their job altogether due to pandemic-related burnout

Resident Satisfaction



Discussion Questions

How has your community navigated the COVID-19 pandemic? What are the key challenges you're facing today?

What pain points does your clinic staff experience? How have you addressed them to maintain high service levels?

**What pain points do your residents
and/or their family members
experience? How have you addressed
them?**

How has integrating pharmacy services helped you address those pain points and challenges?

What is your community doing to stay competitive in the face of a changing landscape, and the shift to at-home care?

Discussion