



Making Hybrid Service Models Work "Better" by Leveraging Pharmacy Services

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The Landscape

Transition to Virtual Services

Pre-pandemic:

<.01%

of total visits
delivered virtually

Mid-pandemic:

80%

of behavioral health
visits delivered
virtually

70%

of primary care
visits delivered
virtually

Continued Rise of Value-based Models

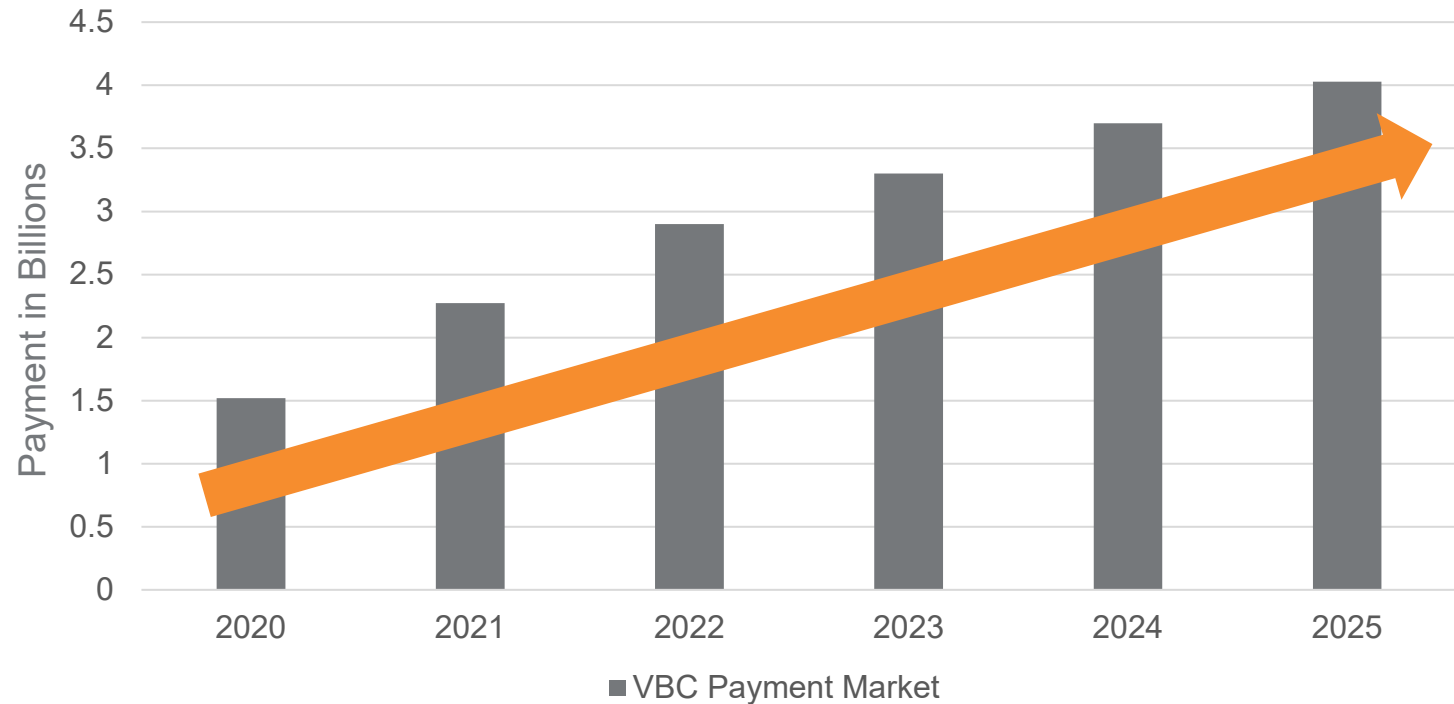
36%

of all health care payments in the U.S. are value-based

53%

specialty provider orgs participate in some form of VBR

VBC Payment Market



Discussion

**How has your clinic navigated the
shift to hybrid care?**

How is on-site pharmacy helping you stay connected with consumers in a virtual world, avoiding potential gaps in care?

Do on-site pharmacy services give you an edge in an increasingly competitive market? How?

How does your on-site pharmacy help you measure and deliver results in your program?

Why are you passionate about behavioral health care?